Impact Introduction

A Total ERP (Enterprise Resource Planning) Solution for Small and Mid Sized Business.

Advantages at a glance of Impact ERP:

✓ Eliminate costs and inefficiencies & Improve operational efficiency
✓ Enhance productivity, customer satisfaction flexibility and control
✓ Enable new business and growth strategies
✓ Improve communication and collaboration
✓ Expand your knowledge of key business data
✓ Leverage IT infrastructure and information assets

INDUSTRY DOMAINS:
• Apparel & Garments
• Automotive
• Chemical
• Educational Services
• Financial
• Hospitality
• Information Technology
• Manufacturing
• Trading
• Real Estate
• Retail Showrooms

AFFILIATES:

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# Impact Suites & Modules

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Impact key differentiators

1. Fully Customizable and Configurable
2. ERP as your software – than as a product
3. A product design which is 4 years old on SMB segment
4. Product which is localized – Country based
5. With 10 Suites and 45 Modules
6. Scalability - ERP II and BI functionality
7. Corporate or Domain based versions
8. Modular Sales – Start with minimum and add up as required
9. Low Cost Ownership & Simple Licensing Model
10. Single Vendor Solution – Database, Server, VPN Router...
11. Continuous R&D to give best features
## Modules

### Accounts
- Chart of Accounts (Groups and Ledgers), Budgeting, Analysis
- Payments, Receipts, Journals, Contra, Debit or Credit Note, DR or Cr Adjustments
- Cash Management, Petty Cash, Receivable and Payable, Interest Calculation, Ageing
- Day Book, Trial Balance, Profit & Loss Account, Balance Sheet

### Taxations
- TDS (Deduction, Payment, Certificates)
- FBT, VAT, Excise, Service Tax and New Tax definition

### Banking
- Various Bank Accounts of different type, Bank Maintenance and transactions
- Bank Reconciliation
- Cheque Book Management, Cheque Voiding
- Bank Limit, Check on Payment, PDC Reminders, Defaults follow-up

### Loans
- Lending and Borrowing with all the details including hypothecation or mortgage if any
- Various Loan Types, Loan Calculator (Interest and Compound Interest), Alerts for defaulter or due payment
- Cheque bounce care, Settlement, Grace Allowance

### Costing
- Cost Management and Planning
- Different Costing Methods (Manpower, material, samples, departments)
- Cash and Funds Flow, Income & Expenditure Statement

## Features

- Automatic Discount / Penalty computation on adjustment
- Comparison of Budgets with Actual / Previous Budgets
- Monthly Returns
- User defined Accounting Rules including document or voucher numbers
- Cheque based tracking
- Payment Reminders
- Reports based on user criteria (Date wise / Ledger wise and so on)
- Cash handling definition and reconciliation
- Multi Company Accounting
- Helps to drill down
- Credit Limit, Credit Day Setting
- Out of books expenses alert
- Reminders and alerts based on the due date defined.
- Automatic / Manual Cheque payment, Transfers
- Bank Limit, Check on Payment
- Cheque based details tracking
# Impact Enterprise Resource Planning (ERP) Software

## Modules

<table>
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<tr>
<th>Modules</th>
<th>Units / Tasks</th>
<th>Features</th>
</tr>
</thead>
</table>
| Comparison & Order & Purchase Order | ▪ Quotation Received  
▪ Comparison Analysis  
▪ Purchase Order | ▪ Record Orders from One Time / Regular Suppliers  
▪ Excise, VAT, Sales Tax Computation in Order  
▪ Partial Receipt for Order Line No  
▪ Warehouse specification for each Order Line No  
▪ Consumable purchase tracking  
▪ Subcontract summary  
▪ Import summary |
| Procurement   | ▪ Lot / Transaction No. Management & Tracking  
▪ Purchase General  
▪ Purchase Assets  
▪ Purchase Returns  
▪ Item Price List / rate default from Supplier  
▪ Purchase lead time handling |                                                                  |
| Sub Contract  | ▪ Subcontract Bill of material  
▪ Subcontracting Activity  
▪ Subcontracting Conversion |                                                                  |
| Import        | ▪ Purchase Import  
▪ Purchase Register |                                                                  |
## Modules

### Marketing
- Inquiry
- Follow up
- Quotation
- Negotiation

### Pricing
- BOM Identification
- Price Calculation

### Opportunity
- Clients Accounts Management
- Opportunity Management
- Task Management

### Order Process
- Order Acceptance
- Order Processing
- Stock Availability check in Order
- Lot / Transaction No. Management & Tracking
- Proforma Invoice, Invoice
- Sales Return
- Sale of Non Stock Items

### Export
- Export Invoice
- Export Register

## Features
- Lead or Inquiry Tracking
- Samples based order acceptance or production based Order Acceptance
- Excise, VAT, Sales tax Computation in Order
- Multiple TCD (Taxes/ Charges/ Discounts) Codes – document / line level
- Excise, VAT and Sales tax Computation in Invoice
- Export Summary
<table>
<thead>
<tr>
<th>Modules</th>
<th>Units / Tasks</th>
<th>Features</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Product</strong></td>
<td>Item Group, Item With Group wise price list</td>
<td>Pricelist based on client wise</td>
</tr>
<tr>
<td></td>
<td>Item / Product Master</td>
<td>Unrestricted stock transfers across warehouses</td>
</tr>
<tr>
<td></td>
<td>Units, Multiple Units of Measure (UOM) for each Item</td>
<td>issue Unplanned / Inventory / Sales / Subcontract / Production</td>
</tr>
<tr>
<td></td>
<td>Product Selection based on conditions</td>
<td>Stock receipts / issue handling</td>
</tr>
<tr>
<td><strong>Stores</strong></td>
<td>Bin/Warehouse Master</td>
<td>Lot &amp; Serial Control</td>
</tr>
<tr>
<td></td>
<td>Opening Stock Balance – quantity &amp; value</td>
<td>Batch wise inventory with Expiry Date</td>
</tr>
<tr>
<td></td>
<td>Conversions, Transfers, Samples Received &amp; Issued</td>
<td>Non Production based stock maintenance</td>
</tr>
<tr>
<td></td>
<td>Lot / Transaction No. Management - Inward &amp; Outward</td>
<td>Job order based stock report</td>
</tr>
<tr>
<td></td>
<td>Indenting</td>
<td>Stock Statement based on various user defined criteria</td>
</tr>
<tr>
<td><strong>Logistics</strong></td>
<td>Packing List / Slip, Packing Summary</td>
<td>Asset Summary</td>
</tr>
<tr>
<td></td>
<td>Shipment advice and schedule</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Dispatch / Delivery Challan</td>
<td></td>
</tr>
<tr>
<td><strong>Asset</strong></td>
<td>Asset Tracking &amp; Maintenance</td>
<td></td>
</tr>
<tr>
<td>Management</td>
<td>Repairs, Swapping, Memos &amp; Approvals</td>
<td></td>
</tr>
<tr>
<td><strong>Internal</strong></td>
<td>Generate or Process Internal Stock Orders</td>
<td></td>
</tr>
<tr>
<td>Branch Order</td>
<td>Reports to View Orders Received Vs Orders Processed</td>
<td></td>
</tr>
<tr>
<td><strong>Features</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Modules</td>
<td>Units / Tasks</td>
<td>Features</td>
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</tr>
</tbody>
</table>
| **Production** | - Material Requirement Planning (MRP)  
- Manufacturing Resource Planning (MRP – II)  
- Calendars: Labour and machines  
- Management of Shifts & Holidays  
- Rework Orders R&D Department, Sample Based Production  
- Production Planning & Scheduling  
- Product Development, Shop floor control  
- Order reporting based on activity or work orders  
- Rejection and Scrap reporting Production issues  
- Receipts and returns  
- Material and order based estimation  
- Master production scheduling  
- Material Packing Execution, Work order Settlement | - Optional bill for Costing, Production and rework  
- Free Samples cost calculation  
- Production planning report with lead time  
- Multi-level BOM  
- Comparison Report as per manager estimation and actual usage  
- Target, cost, variance and loss based report  
- Lot for lot, Period order and Fixed lot planning policies  
- Tracking of production capability in packing based on skill set of labourers  
- User definition of red flags or alerts |
| **Process** | - Planning and Execution,  
- Process Creation, Definition, Execution & Management  
- Process based quality checks, Machine Management  
- Job Card and Add on Job Cards Management |
### Modules

<table>
<thead>
<tr>
<th><strong>Excise</strong></th>
<th><strong>Units / Tasks</strong></th>
<th><strong>Features</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Material Requirement Planning (MRP)</td>
<td>• Excise Purchase &amp; Sales with flexible parameters</td>
</tr>
<tr>
<td></td>
<td>• Chapter, Heading, ID Master, Bond Master</td>
<td>• Excise Forms</td>
</tr>
<tr>
<td></td>
<td>• Excise Forms &amp; Registers</td>
<td>• Excise Registers</td>
</tr>
<tr>
<td></td>
<td>• CENVAT Return</td>
<td>• Outsourcing Work Order</td>
</tr>
<tr>
<td></td>
<td>• Excise Duty Register</td>
<td>• Outsourcing Stock Book</td>
</tr>
<tr>
<td></td>
<td>• RG Series Registers</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Issue for Production &amp; Issue Challan</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Outsourcing</strong></th>
<th><strong>Units / Tasks</strong></th>
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<tr>
<td></td>
<td>• Outsourcing Work Order – Fresh / Rework</td>
</tr>
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<td></td>
<td>• Execution</td>
</tr>
<tr>
<td></td>
<td>• BOM: With or Without Raw Material</td>
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<tr>
<td></td>
<td>• Material Inward and Outward Tracking</td>
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## Impact Enterprise Resource Planning (ERP) Software

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<th>Modules</th>
<th>Units / Tasks</th>
<th>Features</th>
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</thead>
<tbody>
<tr>
<td>HRM</td>
<td></td>
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</tbody>
</table>
| Human Resources | ★ Organizational Management  
★ Employee Management  
★ Record the job details for the employees  
★ Time and attendance management for the employees  
★ Leave Management System  
★ Personal Development | ★ Human Resources Management  
★ Enforcement systems on individual analysis weekly or monthly  
★ Handle recruitment process with summary of each process  
★ Payroll Components can be Fixed, Variable or Formulae defined  
★ Components can be salary or non-salary (Reimbursement)  
★ Pay slip with Leave & Loan details  
★ Job profile, Time Sheet,  
★ Responsibility Handling  
★ Email / Management / Administration  
★ Job wise Reports  
★ Escalation reports in case of deviation  
★ View individual or team calendar based on the privileges |
| Recruitment   | ★ Recruitment Process  
★ Staffing  
★ Training & Event |                                                                          |
| Payroll       | ★ Payroll Processing  
★ Calculate taxes and other deduction as per the Indian tax law  
★ Compensation and benefits |                                                                          |
| Work Flow     | ★ Shift Planning  
★ Work force management  
★ Daily Reports  
★ Employee Calendar |                                                                          |
| Individual Calendar | ★ Time  
★ Training / Meeting / Appointment Schedule  
★ Schedule Manager |                                                                          |
| Self Service  | ★ Role Based Information & Transaction |                                                                          |
### Modules

<table>
<thead>
<tr>
<th>CRM</th>
<th>Contact Book</th>
<th>Marketing Campaign</th>
<th>Maintenance &amp; Services</th>
<th>Mail Management</th>
<th>Customer Support System</th>
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</thead>
</table>

#### Contact Book
- Contact information of individual or corporate
- Various address provision for one contact
- Category and Type definition of the contact
- Contact details email / tel / fax / mobile
- Events Tracking or Management
- Company Registration Details
- Label / Envelope Printing

#### Marketing Campaign
- Campaign Creation & Management
- Advertisement Management

#### Maintenance & Services
- Maintenance of Office Equipments
- Service Register
- Swap, memo and approvals

#### Mail Management
- Compose mail, Reply, Forward
- Bulk mail composing
- Inbox, Outbox, Sent mails, Draft mails
- Folders creation and management
- Security features to operate and manage the software

#### Customer Support System
- Individual mail tracking based on ticket number or task
- Mail routing to the concerned persons Ticketing System
- Customer Addressable Forum
- Escalation System

### Features
- Customer Relationship Management
- Complete details of contact persons of the particular contact
- Documents attachment provision including visiting card
- Smart Search on various category and provision to print or export to excel
- Special Remarks and Comments provision
- POP3 and SMTP setup (any number of email – ids)
- Complete details of contact persons
- Signature setup and preferences management
- Search options
- Centralized Mailing System on LAN
## Impact Enterprise Resource Planning (ERP) Software

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<td>• Supply Chain Planning</td>
<td>• Supply Chain Management</td>
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<td>Order &amp; Supply Management</td>
<td>• Order &amp; supply management</td>
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<td>• Transportation definition and Management</td>
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## Project

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<td>Staff Master</td>
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<td>Resources Master</td>
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<td>Controlling</td>
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<td>Deviation Management</td>
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<td>Bench Marking</td>
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<td>Work Definition</td>
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**Features**

- Project Management

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<td>• Employee Requirement, Inspection Report</td>
<td>• Dashboard Reporting</td>
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<td></td>
<td>• Delivery Performance Report, CAR register</td>
<td>• Multi dimension data analysis</td>
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<tr>
<td></td>
<td>• Amendment register, Management review meeting</td>
<td>• Generates reports in graphical view</td>
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<td></td>
<td>• Analysis &amp; preventive action, Defects, Internal auditing</td>
<td>• Facility to export data to Microsoft Excel</td>
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<tr>
<td></td>
<td>• Strike rate, Evaluation report, Training planning</td>
<td>• Data analysis through Drill down approach</td>
</tr>
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<td></td>
<td>• Training records &amp; registration</td>
<td>• IMPACT Desktop based on user privileges</td>
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<tr>
<td>Corporate</td>
<td>• Stock Trading / Bullion Module</td>
<td>• Locking application software for temporary purpose</td>
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<tr>
<td>Services</td>
<td>• Legal Module and Others</td>
<td>• Auditing based on delete / update or edit / insert with user name / date / system</td>
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<tr>
<td>Security &amp;</td>
<td>• Company Creation &amp; Settings</td>
<td>• Facilities To Freeze Data After Completing Monthly / Quarterly / Yearly Audit</td>
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<tr>
<td>Utility</td>
<td>• General Login (Company / F.Y)</td>
<td>• Daily Reports</td>
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<td>• User Group/Settings, Change Password</td>
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<td>• System table Administration, Auditing of Transactions</td>
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<td>• Backup/Restore</td>
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<td></td>
<td>• Correspondence Tracking, User Based Report</td>
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<td>Analytics</td>
<td>• Management Information System (MIS)</td>
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<td>• Decision Support System (DSS)</td>
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<td>• Business Intelligence (BI)</td>
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Impact Product Versions

Main versions available as:

- **Impact Inventory**
  Material Requirement Planning with module like Purchase, Sales & Inventory with the relevant security and utility module.

- **Impact Manufacturing**
  Manufacturing Resource Planning with module like Purchase, Sales, Inventory & Manufacturing with the relevant security and utility module.

- **Impact ERP**
  Enterprise Resource Planning an Integrated software with Finance, Purchase, Sales, Inventory with manufacturing as optional.

- **Impact CRM**
  Customer relationship management with contact book, marketing campaign, service, mail management with customer support.

Light versions available as:

- **Contact Book**
  Comprehensive contact book with label printing and many more

- **Repository**
  Centralized database to store various types of files with sub versioning system

- **HRM**
  Recruitment, Staffing, Payroll and work Flow foundation

Note: Client specific modules are also available.
Impact Technology Details

Application Version
- Microsoft .Net Technology
- Microsoft Windows
- Enterprise Application Architecture

Web Version
- J2EE
- Tomcat / IBM WAS
- Any OS
- SOA Architecture

Database (Independent*)

* Currently Impact supports MS SQL, IBM DB2, MY SQL, ORACLE, Sybase
Thank you very much for your valuable time. And we are eager to join our hands to serve your requirement.

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