Impact ERP Software
Business Edition

for productive utilization of resources
Impact ERP Software - Introduction


Advantages at a glance of Impact ERP:
- Eliminate costs & inefficiencies
- Improve operational efficiency
- Enhance productivity, customer satisfaction flexibility and control
- Enable new business and growth strategies
- Improve communication and collaboration
- Expand your knowledge of key business data
- Leverage IT infrastructure and information assets

INDUSTRIES:
- Trading
- Manufacturing
- Services & Retail
- FMCG & Distribution
- Communication
- Energy & Utilities
- Metal & Engineering
- Chemical
- Automotive
- Transportation
- Port & Security
- Financial Services
- Healthcare
- Projects & Services
- Travel & Hospitality
- Food & Beverage
- Government & NGO
- Real Estate
- Agriculture
- Educational Services
- Technology
- Apparel & Garments

© 2011 Netsoft Solutions
Impact Key Differentiators

1. The most comprehensive ERP software
2. Modular Sales – Start with minimum modules and add-up as required
3. An adaptable ERP software for growing business needs
4. Scalability - ERP II and BI (Business Intelligence) functionality
5. With 25+ Modules enhancable upto 50 Modules
6. Low Cost Ownership & Simple Licensing Model
7. A product design which is 7 years old on SMB segment
8. Product which is localized – Country specific
9. Corporate or Domain based versions
10. Single Vendor Solution – Database, Server, VPN Router, Barcode Printer / Scanner...
11. Continuous R&D and C&D (Connect & Develop) to give best features
Impact ERP Package
Business Edition

INVENTORY VERSION

<table>
<thead>
<tr>
<th>Purchase</th>
<th>Purchase Order</th>
<th>Procurement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales</td>
<td>Marketing</td>
<td>Billing &amp; Order Process</td>
</tr>
<tr>
<td>Inventory</td>
<td>Product</td>
<td>Stores</td>
</tr>
<tr>
<td>Core or General</td>
<td>Contact Book*</td>
<td>Security &amp; Utility*</td>
</tr>
</tbody>
</table>

OPTIONAL MODULES

<table>
<thead>
<tr>
<th>Import</th>
<th>Export</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pricing</td>
<td>Opportunity</td>
</tr>
<tr>
<td>Asset Management</td>
<td>Excise</td>
</tr>
<tr>
<td>Maintenance &amp; Services</td>
<td>Quality (ISO)</td>
</tr>
</tbody>
</table>

MANUFACTURING VERSION (WITH INVENTORY VERSION)

| Manufacturing | Production | Process |

FINANCE VERSION (WITH INVENTORY OR MANUFACTURING VERSION)

| Finance | Accounts | Taxations | Banking |

Outsourcing | Mfg. Quality
Costing | Loans
Human Resources | Payroll
# Impact ERP Key Functionality
## Business Edition

<table>
<thead>
<tr>
<th>Finance</th>
<th>Purchase</th>
<th>Sales</th>
<th>Inventory</th>
<th>Manufacturing</th>
</tr>
</thead>
<tbody>
<tr>
<td>• budget and analysis</td>
<td>• organize &amp; maintain detailed vendor information</td>
<td>• inquiry, quote, follow-up</td>
<td>• items, products &amp; BOM</td>
<td>• MRP II (manufacturing resource planning)</td>
</tr>
<tr>
<td>• general ledger and journal</td>
<td>• purchase orders</td>
<td>• negotiation</td>
<td>• manage detail inventory records &amp; stock movement</td>
<td>• production order</td>
</tr>
<tr>
<td>entries</td>
<td>• manage procurement &amp; inspect vendor shipments</td>
<td>• sales orders</td>
<td>• maintain optimal inventory levels</td>
<td>• batch management</td>
</tr>
<tr>
<td>• accounts payable and</td>
<td>• GRN (goods receipt note) &amp; returns</td>
<td>• proforma invoices, sales</td>
<td>• simplify inventory transactions</td>
<td>• production with process</td>
</tr>
<tr>
<td>receivable</td>
<td>• manage sub contracting job</td>
<td>invoices &amp; returns</td>
<td>• ship and receive goods</td>
<td>• manage material and equipment capacity</td>
</tr>
<tr>
<td>• debit &amp; credit note</td>
<td>• import management</td>
<td>• opportunity management</td>
<td>• track material location / lot information</td>
<td>• track &amp; manage outsourcing / sub contract with</td>
</tr>
<tr>
<td>• reconcile financial accounts</td>
<td>• forecasting &amp; MRP (material requirement planning)</td>
<td>• maintain price matrices</td>
<td>• track serial numbers, utilize bar coding, &amp;</td>
<td>or without raw material</td>
</tr>
<tr>
<td>• define &amp; manage tax parameters</td>
<td></td>
<td>• price calculation tool</td>
<td>perform cycle counting and physical inventories.</td>
<td>• quality: Inspect incoming &amp; outgoing, on</td>
</tr>
<tr>
<td>• forecast and control of</td>
<td>• manage Export document and transactions</td>
<td>• ship finished product</td>
<td>• define &amp; manage assets</td>
<td>process</td>
</tr>
<tr>
<td>banking</td>
<td>• comprehensive contact book with label printing</td>
<td>• manage Export</td>
<td>• MRP II</td>
<td>• excise trading &amp; manufacturing with</td>
</tr>
<tr>
<td>• loans tracking &amp; management</td>
<td></td>
<td>document and</td>
<td>• transactions analysis &amp; strike rate reports</td>
<td>statutory reports</td>
</tr>
<tr>
<td>• petty cash management,</td>
<td></td>
<td>transactions</td>
<td>• provision to export data to xls</td>
<td></td>
</tr>
<tr>
<td>• financial statement</td>
<td></td>
<td></td>
<td>• user privilege based access</td>
<td></td>
</tr>
<tr>
<td>and reporting</td>
<td></td>
<td></td>
<td>• reminders &amp; alerts</td>
<td></td>
</tr>
<tr>
<td>• cost accounting</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• perform drill-down analysis</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• multicurrency support</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• maintain a complete</td>
<td>• follow ups with individual dashboard</td>
<td>• transactions analysis &amp;</td>
<td>• provision to export data to xls</td>
<td></td>
</tr>
<tr>
<td>history of activities</td>
<td>• attachment provision for transactions</td>
<td>strike rate reports</td>
<td>• user privilege based access</td>
<td></td>
</tr>
<tr>
<td>• attachment provision for</td>
<td></td>
<td>• user privilege based</td>
<td>• reminders &amp; alerts</td>
<td></td>
</tr>
<tr>
<td>transactions</td>
<td></td>
<td>access</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• perform drill-down analysis</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>• multicurrency support</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

© 2011 Netsoft Solutions
# Purchase

<table>
<thead>
<tr>
<th>Modules</th>
<th>Units / Tasks</th>
<th>Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase Order</td>
<td>• Quotation Received</td>
<td>• Record Orders from One Time / Regular Suppliers</td>
</tr>
<tr>
<td></td>
<td>• Purchase Order</td>
<td>• Excise, VAT, Sales Tax Computation in Order</td>
</tr>
<tr>
<td>Procurement</td>
<td>• Lot / Transaction No. Management &amp; Tracking</td>
<td>• Partial Receipt for Order Line No</td>
</tr>
<tr>
<td></td>
<td>• Purchase General</td>
<td>• Warehouse specification for each Order Line No</td>
</tr>
<tr>
<td></td>
<td>• Purchase Assets</td>
<td>• Consumable purchase tracking</td>
</tr>
<tr>
<td></td>
<td>• Purchase Returns</td>
<td>• Import summary</td>
</tr>
<tr>
<td></td>
<td>• Item Price List / rate default from Supplier</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Purchase lead time handling</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Accounts Payable</td>
<td></td>
</tr>
<tr>
<td>Import*</td>
<td>• Purchase Import</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Purchase Register</td>
<td></td>
</tr>
</tbody>
</table>

* Denotes optional module
<table>
<thead>
<tr>
<th>Modules</th>
<th>Units / Tasks</th>
<th>Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marketing</td>
<td>• Inquiry</td>
<td>• Lead or Inquiry Tracking</td>
</tr>
<tr>
<td></td>
<td>• Follow up</td>
<td>• Samples based order acceptance or production based Order Acceptance</td>
</tr>
<tr>
<td></td>
<td>• Quotation</td>
<td>• Excise, VAT, Sales tax Computation in Order</td>
</tr>
<tr>
<td></td>
<td>• Negotiation</td>
<td>• Multiple TCD (Taxes/ Charges/ Discounts) Codes – document / line level</td>
</tr>
<tr>
<td>Billing &amp; Order Process</td>
<td>• Order Acceptance</td>
<td>• Excise, VAT and Sales tax Computation in Invoice</td>
</tr>
<tr>
<td></td>
<td>• Stock Availability check in Order</td>
<td>• Export Summary</td>
</tr>
<tr>
<td></td>
<td>• Lot / Transaction No. Management &amp; Tracking</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Proforma Invoice, Invoice</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Sales Return</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Accounts Receivable</strong></td>
<td></td>
</tr>
<tr>
<td>Export*</td>
<td>• Export Invoice</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Export Register</td>
<td></td>
</tr>
<tr>
<td>Pricing*</td>
<td>• BOM Identification</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Price Calculation</td>
<td></td>
</tr>
<tr>
<td>Opportunity *</td>
<td>• Clients Accounts Management</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Opportunity Management</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Task Management</td>
<td></td>
</tr>
<tr>
<td>Modules</td>
<td>Units / Tasks</td>
<td>Features</td>
</tr>
<tr>
<td>------------</td>
<td>---------------------------------------------------------------------------------------------------</td>
<td>----------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td><strong>Product</strong></td>
<td>▪ Item Group, Item With Group wise price list&lt;br&gt;▪ Item / Product Master&lt;br&gt;▪ Units, Multiple Units of Measure (UOM) for each Item&lt;br&gt;▪ Product Selection based on conditions</td>
<td>▪ Pricelist based on client wise&lt;br&gt;▪ Unrestricted stock transfers across warehouses&lt;br&gt;▪ issue Unplanned / Inventory / Sales / Subcontract / Production&lt;br&gt;▪ Stock receipts / issue handling&lt;br&gt;▪ Lot &amp; Serial Control&lt;br&gt;▪ Batch wise inventory with Expiry Date&lt;br&gt;▪ Non Production based stock maintenance&lt;br&gt;▪ Job order based stock report&lt;br&gt;▪ Stock Statement based on various user defined criteria&lt;br&gt;▪ Asset Summary</td>
</tr>
<tr>
<td><strong>Stores</strong></td>
<td>▪ Bin/Warehouse Master&lt;br&gt;▪ Opening Stock Balance – quantity &amp; value&lt;br&gt;▪ Conversions, Transfers, Samples Received &amp; Issued&lt;br&gt;▪ Lot / Transaction No. Management - Inward &amp; Outward&lt;br&gt;▪ Indenting</td>
<td></td>
</tr>
<tr>
<td><strong>Logistics</strong></td>
<td>▪ Packing List / Slip, Packing Summary&lt;br&gt;▪ Shipment advice and schedule&lt;br&gt;▪ Dispatch / Delivery Challan</td>
<td></td>
</tr>
<tr>
<td><strong>Asset Management</strong></td>
<td>▪ Asset Tracking &amp; Maintenance&lt;br&gt;▪ Repairs, Swapping, Memos &amp; Approvals</td>
<td></td>
</tr>
</tbody>
</table>
## Modules | Units / Tasks | Features
---|---|---
**Contact Book** | - Contact information of individual or corporate  
- Various address provision for one contact  
- Category and Type definition of the contact  
- Contact details email / tel / fax / mobile  
- Events Tracking or Management  
- Company Registration Details  
- Label / Envelope Printing | - Summary Report  
- Customized quality parameter definitions  
- Dashboard Reporting  
- Multi dimension data analysis  
- Generates reports in graphical view  
- Facility to export data to Microsoft Excel  
- Data analysis through Drill down approach  
- IMPACT Desktop based on user privileges  
- Locking application software for temporary purpose  
- Auditing based on delete / update or edit / insert with user name / date / system  
- Facilities To Freeze Data After Completing Monthly / Quarterly / Yearly Audit  
- Daily Reports

**Security & Utility** | - Company Creation & Settings  
- General Login (Company / F.Y)  
- User Group/Settings, Change Password  
- System table Administration, Auditing of Transactions  
- Backup/Restore  
- Correspondence Tracking, User Based Report |  

**Quality** | - Customer / Supplier Requirement  
- Employee Requirement, Inspection Report  
- Delivery Performance Report, CAR register  
- Amendment register, Management review meeting  
- Analysis & preventive action, Defects, Internal auditing  
- Strike rate, Evaluation report, Training planning  
- Training records & registration |  

**Maintenance & Services** | - Maintenance  
- Service Register  
- Swap, memo and approvals |  

© 2011 Netsoft Solutions
<table>
<thead>
<tr>
<th>Modules</th>
<th>Units / Tasks</th>
<th>Features</th>
</tr>
</thead>
</table>
| **Production** | • Manufacturing Resource Planning  
• Calendars: Labour and machines  
• Management of Shifts & Holidays  
• Rework Orders R&D Department, Sample Based Production  
• Product Development, Shop floor control  
• Order reporting based on activity or work orders  
• Rejection and Scrap reporting Production issues  
• Receipts and returns  
• Material Packing Execution, Work order Settlement | • Free Samples cost calculation  
• Multi-level BOM  
• Target, cost, variance and loss based report  
• Lot for lot, Period order and Fixed lot planning policies  
• User definition of red flags or alerts  
• Excise Purchase & Sales with flexible parameters  
• Excise Forms  
• Excise Registers  
• Outsourcing Work Order  
• Outsourcing Stock Book |
| **Process** | • Process Creation, Definition, Execution & Management  
• Process based quality checks, Machine Management  
• Job Card and Add on Job Cards Management | |
| **Excise*** | • Chapter, Heading, ID Master, Bond Master  
• Excise Forms & Registers, CENVAT Return  
• Excise Duty Register, RG Series Registers  
• Issue for Production & Issue Challan | |
| **Outsourcing* | • Outsourcing Work Order – Fresh / Rework  
• Execution, BOM: With or Without Raw Material  
• Material Inward and Outward Tracking | |
| **Quality* | • Quality Parameter definition, Process based quality  
• Certificate of Analysis, quality control samples | |
## Modules

### Accounts
- Chart of Accounts (Groups and Ledgers), Budgeting, Analysis
- Payments, Receipts, Journals, Contra, Debit or Credit Note, DR or Cr Adjustments
- Cash Management, Petty Cash, Receivable and Payable, Interest Calculation, Ageing
- Day Book, Trial Balance, Profit & Loss Account, Balance Sheet

### Taxations
- TDS (Deduction, Payment, Certificates)
- FBT, VAT, Excise, Service Tax and New Tax definition

### Banking
- Various Bank Accounts of different type, Bank Maintenance and transactions
- Bank Reconciliation
- Cheque Book Management, Cheque Voiding
- Bank Limit, Check on Payment, PDC Reminders

### Loans*
- Lending and Borrowing with all the details including hypothecation or mortgage if any
- Various Loan Types, Loan Calculator (Interest and Compound Interest), Alerts for defaulter or due payment
- Cheque bounce care, Settlement, Grace Allowance

### Costing*
- Cost Management and Planning
- Different Costing Methods (Manpower, material, samples, departments),
- Cash and Funds Flow, Income & Expenditure Statement

## Features
- Automatic Discount / Penalty computation on adjustment
- Comparison of Budgets with Actual / Previous Budgets
- Monthly Returns
- User defined Accounting Rules including document or voucher numbers
- Cheque based tracking
- Payment Reminders
- Reports based on user criteria (Date wise / Ledger wise and so on)
- Cash handling definition and reconciliation
- Helps to drill down
- Credit Limit, Credit Day Setting
- Out of books expenses alert
- Reminders and alerts based on the due date defined.
- Automatic / Manual Cheque payment, Transfers
- Bank Limit, Check on Payment
- Cheque based details tracking
<table>
<thead>
<tr>
<th>Modules</th>
<th>Units / Tasks</th>
<th>Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>Human</td>
<td>▪ Organizational Management</td>
<td>▪ Human Resources Management</td>
</tr>
<tr>
<td>Resources</td>
<td>▪ Employee Management</td>
<td>▪ Payroll Components can be Fixed, Variable or Formulae defined</td>
</tr>
<tr>
<td></td>
<td>▪ Record the job details for the employees</td>
<td>▪ Components can be salary or non-salary (Reimbursement)</td>
</tr>
<tr>
<td></td>
<td>▪ Time and attendance management for the employees</td>
<td>▪ Pay slip with Leave &amp; Loan details</td>
</tr>
<tr>
<td></td>
<td>▪ Leave Management System</td>
<td>▪ Job profile, Time Sheet</td>
</tr>
<tr>
<td></td>
<td>▪ Personal Development</td>
<td></td>
</tr>
<tr>
<td>Payroll</td>
<td>▪ Payroll Processing</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▪ Calculate taxes and other deduction as per the</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Indian tax law</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▪ Compensation and benefits</td>
<td></td>
</tr>
</tbody>
</table>
**Impact Technology, Implementation & Support**

**Highlights:**
- RAPID Implementation model
- Remote installation & support model
- Virtual class room & hands on training
- Detailed documentation
- Access to customer support website
- Existing data migration & support
- Works on a minimum configuration computer

**Technology:**

*Currently Impact supports MS SQL, IBM DB2, MY SQL; # depends on the number of users*
Impact Client Case Studies (abstract)

Trading & Manufacturing Companies:
- Mass manufacturing & distribution – (Tea & Coffee)
- Retail chain of apparels curtains
- Commodities import and trading
- Distributor & retailer for digital camera
- Distributor & retailer for fishing and marine products
- Distributor for telephone products
- UPS Distribution & Manufacturing
- Sports & lifestyle products
- Life sciences product
- Chemicals (Food & Fine Chemicals)
- Lighting Showroom & Projects
- FMCG (Gift items)
- High technology crane mfg.
- Embedded product development (hand-held)
- Blow molding mfg.
- Springs & hydraulics mfg.
- Tyres & tubes mfg.
- Coupling Systems mfg.
- FRP, epoxy, polyester products mfg.
- Electromechanical devices mfg.
- Metal Products (designer sheets) mfg.
- Stainless Steel Sheets Equipments mfg.
- Kitchen Equipments mfg.
- Solid Carbide tools mfg.
- Coal mining company

Services & Others:
- Microfinance consulting & NGO
- Projects - Investment Banking & Infrastructure Advisory
- Container freight station services
- Advertising, Event, Security & FMS (Facility Management Services)
- Real Estate Business
- Bullion & Properties
- INCOME TAX DEPARTMENT, India (Forms Store Inventory section)
- Army Base Workshop, India
About Netsoft Solutions India P. Ltd.

- Solutions: Enterprise Business Software
- Registered office: Bangalore; Partners: India, USA, Middle East, Africa, Russia...
- In the last 9+ years, we have catered to more than 150 clients across continents
- Netsoft has a specialized dedicated team of more than 50+ professionals
- Netsoft core focus area is Small and Medium Businesses (SMB/SME) across the globe

Vision

Proficient & Reliable Partner.

Mission

deliver benefits.

AFFILIATES:

Business Partner

IBM

Microsoft

© 2011 Netsoft Solutions
Contact Information

Netsoft Solutions India Pvt. Ltd.,
No. 2453, 9 Main, 17 E Cross, BSK II Stage,
Bangalore - 560070, Karnataka, India
+91 080 4162 4262

Official Site: http://www.netsoftindia.in
Product Site: http://www.impacterp.com
Email:
  General: info@netsoftindia.in
  Sales: sales@netsoftindia.in
  Support: support@netsoftindia.in
Chat: rm.sudhakar (skype / yahoo / gtalk)
Contact:
Bangalore: +91 99860 42001
           +91 98867 95676

We look forward to serve your requirement.